

# Dealer Advisory

March 31, 2020



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A regularly updated "**Coronavirus Toolkit**" is available within the MADA website. From the [home page](#), go to the *FAQ* tab and select *Coronavirus Toolkit* or [click here](#).

## Federal Small Business Loans

### **NEW! Webinar from Plante Moran**

Plante Moran experts will discuss the tax implications of the Coronavirus Aid, Relief, and Economic Security (CARES) Act to help you understand what actions you can take now. Speakers will also briefly cover SBA loan implications.

While this webinar is not specific to dealerships, it will provide valuable information and answer some of the questions dealers have been asking.

#### **Webinar: tax implications of the CARES Act**

Wednesday, April 1, 2020; 2 – 3:15 p.m. EDT

Rebroadcast Thursday, April 2, 2020; 10 – 11:15 a.m. EDT

The webinar will then be available "on demand"

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The CARES Act includes numerous business tax provisions. These changes may provide businesses with opportunities to reduce future taxes, as well as to claim deductions in 2019 and previous years. Businesses will need to adjust their unfiled 2019 tax returns, while also considering opportunities to amend any previously filed tax returns for both 2018 and 2019. Additionally, the new loss carryback provisions may create tax refund opportunities going as far back as 2013.

Please read the [complete overview from Plante Moran](#) for some of the most important business tax provisions in the CARES Act, including:

- Employer Tax Credits for Employee Retention
- Deferral of employer payroll tax and self-employment taxes
- Qualified improvement property — technical correction
- Increased business interest expense limitation
- Utilization of net operating losses
- Changes for excess business losses from pass-through and businesses reported on Schedules C, E, and F
- Corporate charitable contributions
- Corporate AMT credits

### **NEW! Mar. 30 -- Plante Moran comparison chart**

[Economic Injury Disaster Loan and Paycheck Protection Program](#)

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*Additional resources to help employers understand the rules:*

### **NEW! Mar. 30 -- FAQs from U.S. Senate**

[Paycheck Protection Program FAQs for Small Businesses](#)

### **Mar. 27 -- Guidelines from NADA**

[The 500 Employee Size Limit in the Small Business Loan Section of the CARES ACT: How Does it Apply to Dealers?](#)

## Federal Paid Sick Leave and Expanded Family & Medical Leave

**Families First Coronavirus Response Act (FFCRA).** Gives all American businesses with fewer than 500 employees funds to provide employees with paid leave, either for the employee's own health needs or to care for family members.

**Reminder: these new leave provisions take effect on Wednesday, April 1, 2020**

The DOL is regularly expanding and updating its questions and answers about the act. NADA and Fisher Phillips are also reviewing and frequently updating their interpretations of the new laws as they impact dealerships. We encourage dealers to regularly review the guidance available so you are best able to support your employees.

### **NEW! Mar. 30 -- NADA updates FAQs**

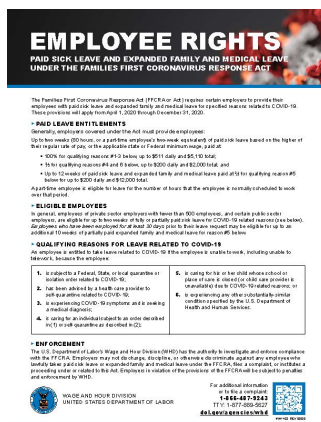
NADA has updated its [FFCRA FAQs](#) to reflect the new changes to the federal document. Please check back soon.

### **Mar. 29 -- U.S. DOL document updated**

[FAQs: Families First Coronavirus Response Act \(FFCRA\)](#)

Also see:

- [COVID-19 and the American Workplace](#) (DOL's central web page for information)



*Must be posted in your dealership by Wednesday*

### **Reminder: Mandatory Employee Poster Requirement**

The U.S. Department of Labor released a notice of FFCRA requirements that each covered employer must post in a conspicuous place on its premises. This poster must be posted in your dealership no later than Wednesday, April 1, 2020. The notice is accompanied by a set of FAQs.

- [Mandatory poster](#)
- [FAQ about poster](#)

## Reminder: EMERGENCY Request for Vehicle Sale

We remind dealers that if you have a customer with an EMERGENCY request for a vehicle to “sustain life or to support other work or workers sustaining life at this critical time,” you may contact MADA or DADA with the following information regarding the requested sale:

- Worker's first, middle, and last name, and date of birth as they appear on their Secretary of State provided credential.
- Worker's needed transaction with the Secretary of State office and relevant identification number (license number, vehicle registration number, etc.).
- Critical function the driver performs for sustaining life during the coronavirus outbreak.
- Worker's phone number and email address.

The association will forward this information directly to a contact at the SOS, who will determine if the person meets the qualifications for the “emergency exemption.” If the request is granted, only then can the sale take place under the strictest COVID-19 and CDC parameters.

We realize very few requests will meet this definition, but it is at least an option that is now

available. MADA and DADA will continue to communicate with the governor's team to ask about limited exceptions for certain additional vehicle sales.

Please feel free to contact DADA at (248) 643-0250 or MADA at (800) 292-1923 if you have any questions.

*This advisory has been prepared in conjunction with  
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